



OPEN VACANCY ANNOUNCEMENT

Joint Health Care Investments Ltd (JHC) is a Special Purpose Vehicle (SPV), registered Company by shares, wholly owned by Joint Medical Store (JMS)

The focus of JHC is to provide health care solutions, including key interest in manufacture of quality affordable health care products using latest technology, and the company aspires to be the leading producer of health care solutions.

JHC is a key partner in implementing Health Care manufacturing technology and sharing expertise to support communities in the most pressing health care challenges in accordance with the Sustainable Development Goals (SDGs). JHC is therefore looking for a competent, self-driven personnel to fill the position of **Head of Operations**.

Job Title; **Head of Operations - JHC.**

Reporting to; Managing Director.

Supervises; Business Development Coordinator

 Head of Production

Main purpose of the job;

To provide strategic and operational leadership in driving organizational performance, sustainability, and growth by translating corporate strategy into effective operational plans and execution. The role is responsible for fostering a culture of innovation, ensuring efficient and compliant operations, leading high-performing teams, and continuously improving processes to support business growth and expansion.

Key Performance Indicators;

- 1) People management
- 2) Product development
- 3) Market development
- 4) Cost efficiency
- 5) Development and implementation of the company business plans
- 6) Quality Management
- 7) Stakeholder management/partnership development

Key duties and responsibilities;

- 1) To coordinate the general administration of JHC activities on a day to day basis

- 2) To analyse market opportunities, partnerships development of both local and international nature
- 3) Development and implementation of the company business plans
- 4) Ensure the timely delivery of the company products to meet market demand while maintaining product integrity.
- 5) Monitor and analyze production metrics, identify bottlenecks, and implement process improvements to enhance productivity and efficiency.
- 6) To ensure the fulfilment of the company mission and attainment of company productivity milestones and implementation of Management and Board recommendations
- 7) To develop, execute and follow a tactical plan for developing new, sustainable and profitable business lines.
- 8) To research the market and use networking opportunities to identify new opportunities, manage new leads and clearly communicate them to Management for decision making
- 9) Network to acquire an exceptional knowledge of stakeholders within the market and engage key decision makers and influencers both locally and internationally.
- 10) To monitor and analyse market trends to assist in realization of new and innovative products/ services especially related to key and target markets
- 11) To develop strategic mid to long term business plan to gain market share within JHC business areas through market expansion, penetration and portfolio enhancement.
- 12) To supervise registration exercise of products with NDA, UNBS and other regulatory agencies in Uganda and be in charge of other regulatory requirements for JHC products.
- 13) Timely and quality reporting with proper analytics to Management and the Board

Person Specifications

Qualifications;

- Bachelor's degree in Business Administration, or Business-related course, or Finance related course, or Pharmacy or Pharmaceutical sciences or Engineering or Business management or Bachelor of Medicine and Bachelor of Surgery (MB.Ch.B)

Additional advantage

- Qualification of Pharmacy with work experience in manufacturing industry or pharmaceutical production industry; or
- Master of business administration or Post Graduate training in Business management, accounting or marketing

Experience

1. High level executive with substantial experience in business development, manufacturing and/or marketing
2. A minimum of 3 years' experience in business development within the healthcare sector, preferably in manufacturing or marketing products and services to both local and international healthcare industry or someone doing business promotion of health-related commodities.
3. Demonstrable experience in development of new products and services and bringing them to scale in the market in Uganda/East African Region.

Other attributes;

- 1) Ability to work in a fast-paced, dynamic environment and adapt to changing priorities.
- 2) Strong analytical and project management abilities.
- 3) Familiarity with Lean and Six Sigma principles is a plus.
- 4) Strong business focus and knowledge of the pharmaceutical and medical device industries
- 5) Solid relationship building skills with the ability to develop a dynamic network
- 6) Ability to identify and analyse opportunities
- 7) Experience in dealing with manufacturing and medical related technical issues
- 8) Able to work independently with minimal supervision as well as part of a team.

CLOSING DATE: 2nd February 2026 at 5:00 pm.

Please address your applications to:

The Manager Human Resources & Administration
C/O Joint Medical Store
P.O. Box 4501
Kampala

Submission of Applications

Only qualified candidates who meet all the above requirements are invited to submit applications, resume, copies of academic certificates, testimonials and three referees (who are not relatives) with their day time telephone contacts using the links below.

<https://forms.office.com/r/sYUEt2CR7U?origin=lprLink>

And scan and email your full set of documents to HRA@jms.co.ug

Only Applications submitted online will be accepted.

You may visit JMS website at www.jms.co.ug for the job's additional details.